



Real Parts. Really Fast.™

For immediate release

Stand 4528, Hall 4, MACH 2014

Proto Labs to demonstrate online quoting at MACH 2014

Telford, UK. March 1st, 2014: Award winning, Shropshire-based Proto Labs Ltd., will be attending MACH 2014, where for the first time at the show, visitors to the company's booth will be to view live, and try out, online demonstration of the ProtoQuote® and FirstQuote® online quoting system.

Proto Labs has established itself as the world's fastest source for custom CNC machined and injection moulded parts delivered in as little as one business day. Since inception the company has invested unceasingly in both technology and people, building a world-class, innovative service for designers and engineers across Europe.

Proto Labs' online quoting systems, ProtoQuote (for injection moulded parts) and FirstQuote (for CNC machined parts) are cost and manufacturability analysis quotation systems, accessed via the company's websites. After loading a 3D CAD part, customers receive a clear, simple and non-technical quote, incorporating costs, material choices and, where appropriate, suggestions for changes to parts in order to improve manufacturability and/or tooling, part cost.

"ProtoQuote and FirstQuote are unique, time- and cost-saving systems that benefit Proto Labs customers," says managing director, John Tumelty.

"However, we wanted to allow everyone who comes to our booth at MACH 2014 to experience the speed and simplicity of themselves, even those who have absolutely no prior experience of ordering injection moulded parts or custom CNC machined parts."



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Proto Labs Ltd. is the European arm of the globally successful Proto Labs Inc., based in Minnesota, USA. However, it is local expertise and engineering know-how that has made Proto Labs a success in Europe. “Whilst our European manufacturing operation is based solely in the UK,” says Mr. Tumelty, “we have sales offices in the UK, Germany, France and Italy, which have helped us build successful working relationships with some of the biggest, most prestigious manufacturing companies across Europe, within the automotive, aerospace, medical and domestic appliances sectors, amongst others.”

Proto Labs has enjoyed an impressive rate of continuous expansion since it was founded, just 8-years ago. At the start of 2013, the company was listed on the New York Stock Exchange (NYSE: PRLB), and in April 2013, Proto Labs Ltd. received its second Queen’s Award for Enterprise: International Trade.

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About Proto Labs®

Based in Shropshire in the UK, Proto Labs Limited has radically changed the economics and lead times associated with the production of prototype and low-volume parts for European manufacturers. Proto Labs’ customers include companies from all sectors such as medical, aerospace, automotive and consumer electronics. With two service offerings: Firstcut® delivers machined parts (ideal for quantities of 1-25 parts) in over 30 production-intent materials including aluminium and brass while Protomold® delivers injection-moulded plastic parts (ideal for quantities of 25-10,000+) in just about any production-intent material. Using an ‘ultra-fast’ compute-cluster Proto Labs offers a web-based quoting system which includes a detailed manufacturability analysis and an accurate all-in production price in just hours **and** can ship orders in as little as one business day. For more information please visit www.protolabs.co.uk



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About Protomold®

Protomold is the injection-moulding service offered by Proto Labs, Limited. Designers and engineers can submit a 3D CAD model of a part to the Protomold web-based quoting system, ProtoQuote®, and receive a detailed 3D model manufacturability analysis and an accurate all-in production price in hours rather than weeks. With ProtoQuote, customers can easily react to last-minute design changes, uploading as many iterations as they need to get the right model, material and cost. This in turn greatly reduces the time-to-market for a new product. In addition to all this, Protomold can deliver injection-moulded prototype and low-volume plastic parts manufactured from a choice of hundreds of production-intent materials in as little as one business day. For more information please visit www.protomold.co.uk

About Firstcut®

Firstcut is the machining service offered by Proto Labs, Limited. Designers and engineers can submit a 3D CAD model of a part to the Firstcut web-based quoting system, FirstQuote®, and receive a detailed 3D model manufacturability analysis and an accurate all-in production price in just hours rather than weeks. With FirstQuote, customers can easily react to last-minute design changes, uploading as many iterations as they need to get the right model, material and cost. This in turn greatly reduces the time-to-market for a new product. Firstcut allows customers to make a fully functional prototype much earlier in the development cycle from a range of over 30 production-intent materials such as ABS, Nylon, PEEK, aluminium or brass produced in as little as one business day. For more information please visit www.firstcut.eu/gb

For initial enquiries about Proto Labs/Firstcut/Protomold, please contact Richard Vaughan, European Marketing Manager at richard.vaughan@protolabs.co.uk (+44 (0) 1952 683031) or visit www.protolabs.co.uk



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